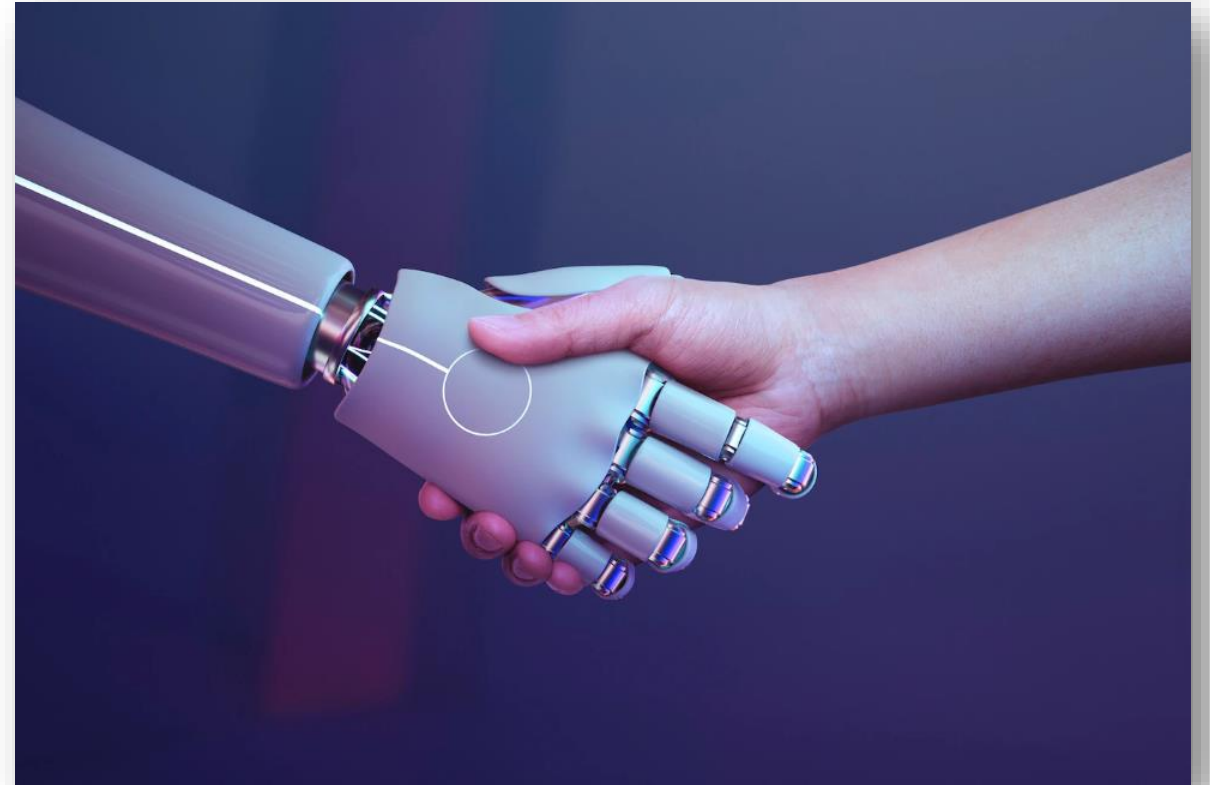


Machine learning based method for deciding internal value of talent

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MEMBER OF BASQUE RESEARCH
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Vicomtech-Validating Organization



Applied Research Centre

Specialized in Artificial Intelligence and Visual Computing & Interaction



+ 200 researchers



+ 70 PhD



Organizational growth

Problem Statement (I)

Study Cornerstones:

- Internal equity as a critical element that directly affects employees' motivation*.
- Mitigation of human and machine bias**.
- Co-design by Data Scientists and HR Practitioners***.



Figure 1: Negotiation bias due to emotional thinking.

* Zhu et al. 2022; Ugarte and Rubery, 2021; Ng and Sears, 2017; Acker, 2006.

** Kahneman, 2013; Meehl, 2013; Hutchison and Mitchell, 2019.

*** Vassilopoulou et al 2022

Problem Statement (II)

Personnel evolution (FTE)

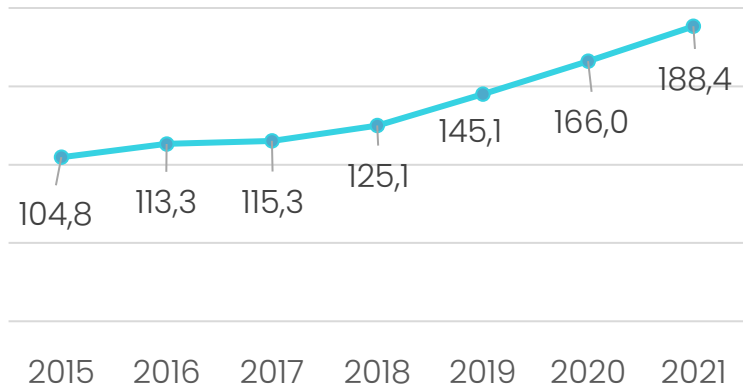


Figure 2: Personnel evolution (FTE).

Departures

10%

Figure 3: Departures.

Methodology (I)

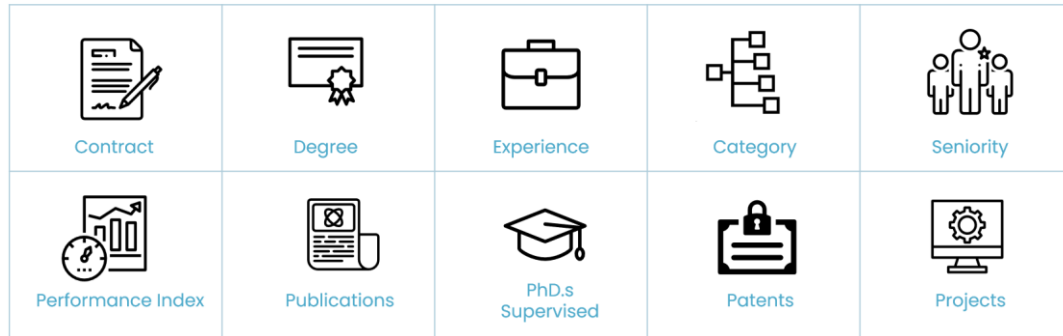


Figure 4: Salary determinant variables at the validating organization*.

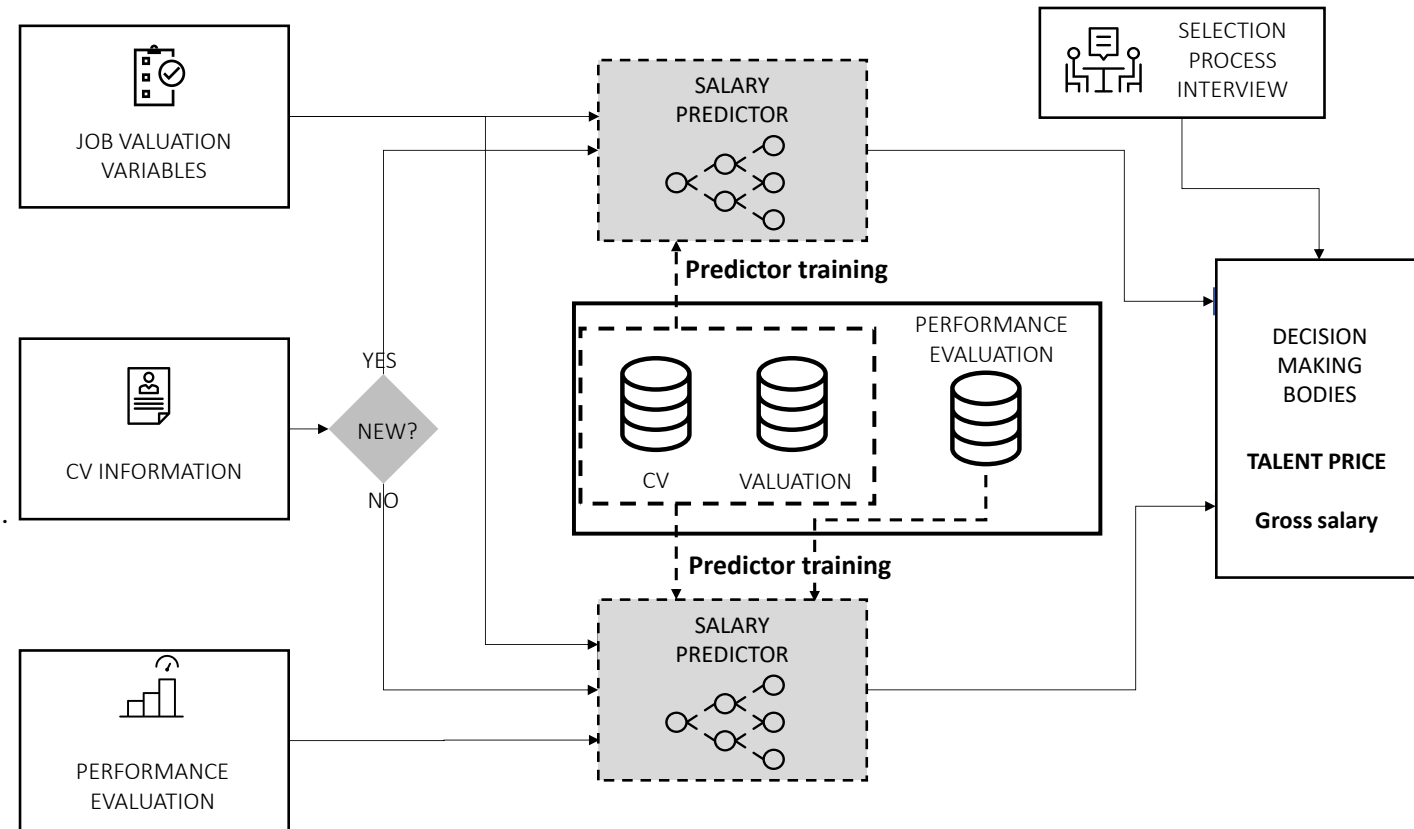


Figure 5: Employee salary decision framework.

*Loyarte-López, Edurne, Igor García-Olaizola, Jorge Posada, Iñaki Azúa, and Julián Flórez-Esnal. 2020. "Enhancing Researchers' Performance by Building Commitment to Organizational Results." *Research-Technology Management* 63 (2): 46–54. <https://doi.org/10.1080/08956308.2020.1707010>.

*Loyarte-López, Edurne, Igor García-Olaizola, Jorge Posada, Iñaki Azúa, and Julián Flórez. 2020. "Sustainable Career Development for R&D Professionals: Applying a Career Development System in Basque Country." *International Journal of Innovation Studies* 4 (2): 40–50. <https://doi.org/10.1016/j.ijis.2020.03.002>.

Methodology (II)

Table 1: Training performance

Dataset	Samples	R2	Mean absolute percentage error	Percentage error variance
Recruitment	138	0,91	0,0375	0,003
Annual Salary Review	76	0,9	0,0496	0,004

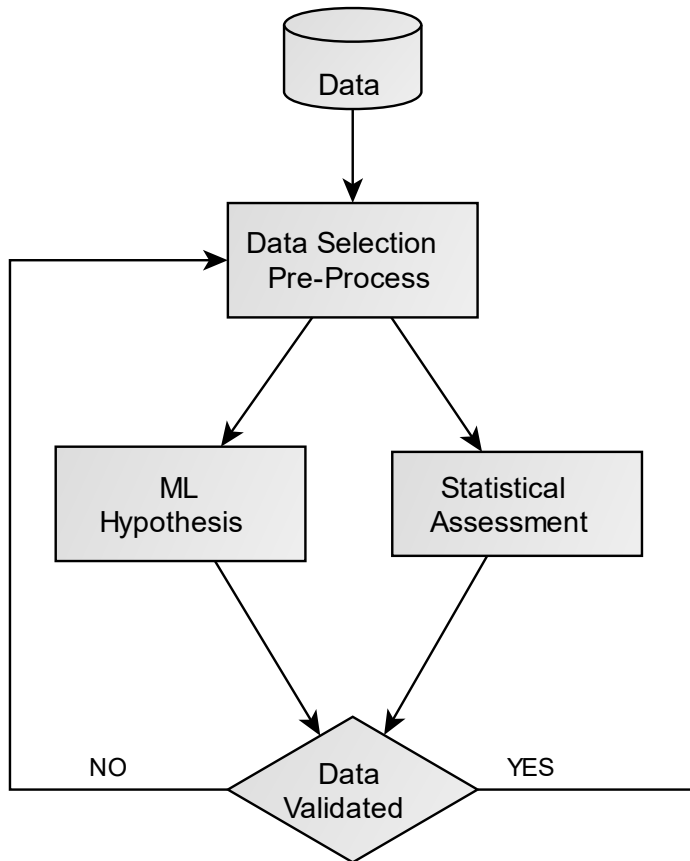


Figure 6. Validation method.

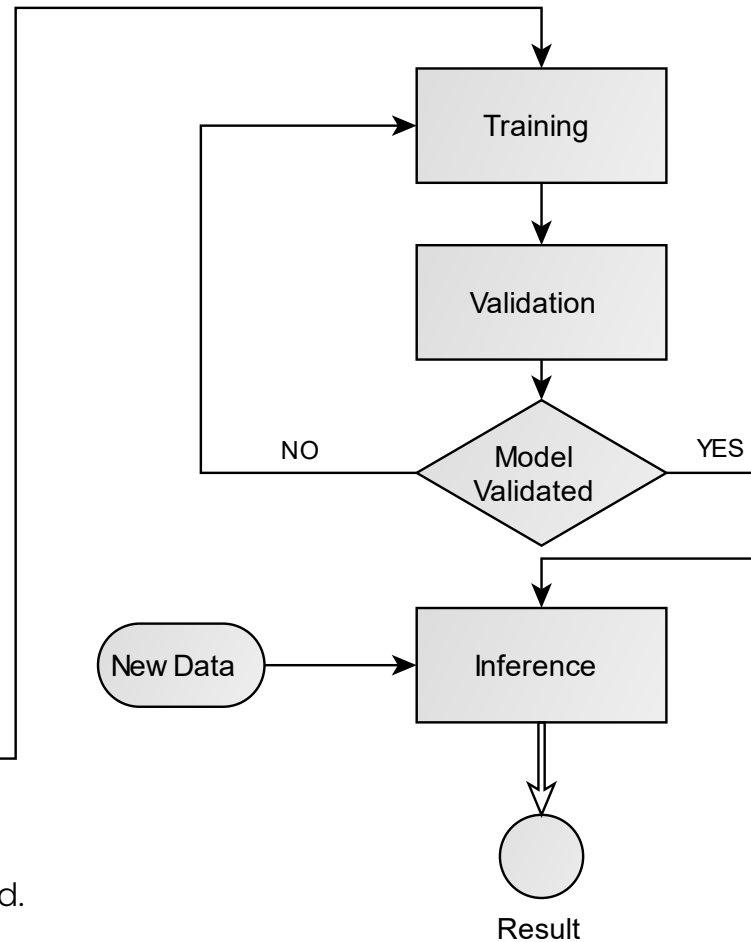


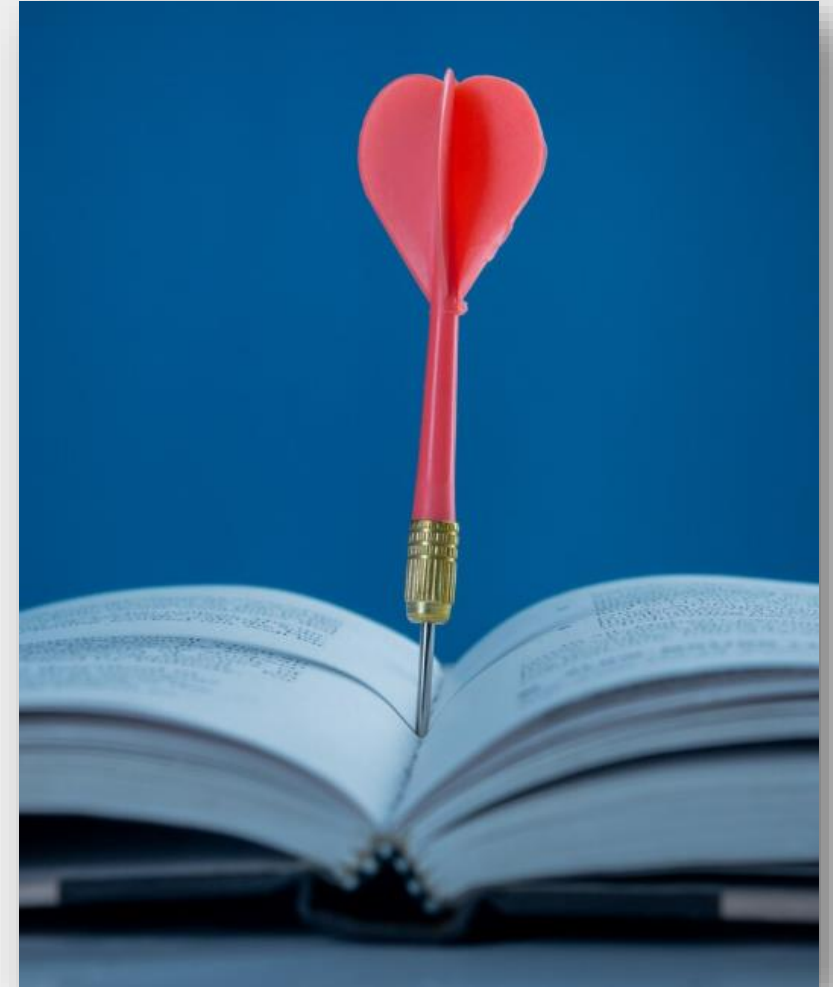
Table 2: Training and assessment variables

	Salary Policy Training		Salary Policy Assessment
Contract	Education (PhD., Master, Degree, etc.)	Experience	Country of origin
Category	Publications PhD.s	Patents	Reduction of working hours
Seniority	supervised	Projects	Department
Performance	Management		
Index (Scores)	Responsibilities		Gender

Salary Policy Assessment strategies

Our approach includes three different strategies:

- Visual analysis by dimensionality reduction techniques
- Explainability analysis of the prediction model
- Hypothesis testing by changing prediction model's input variables



Salary Policy Assessment: Visual analysis

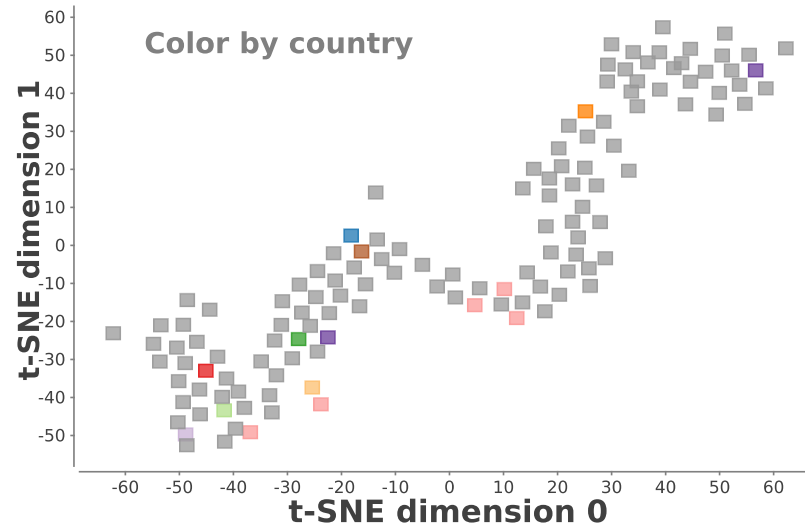
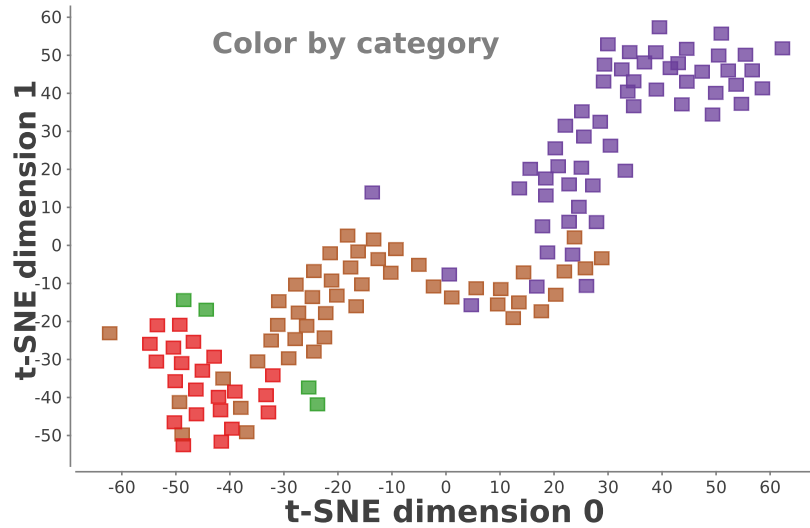
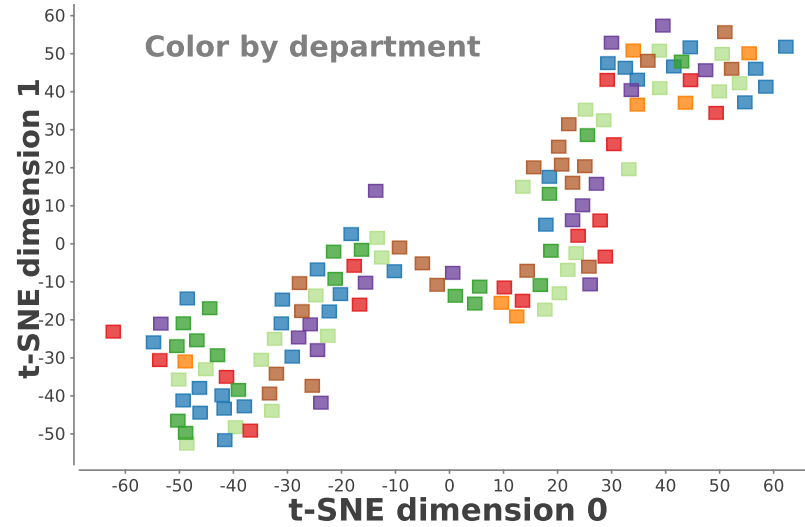
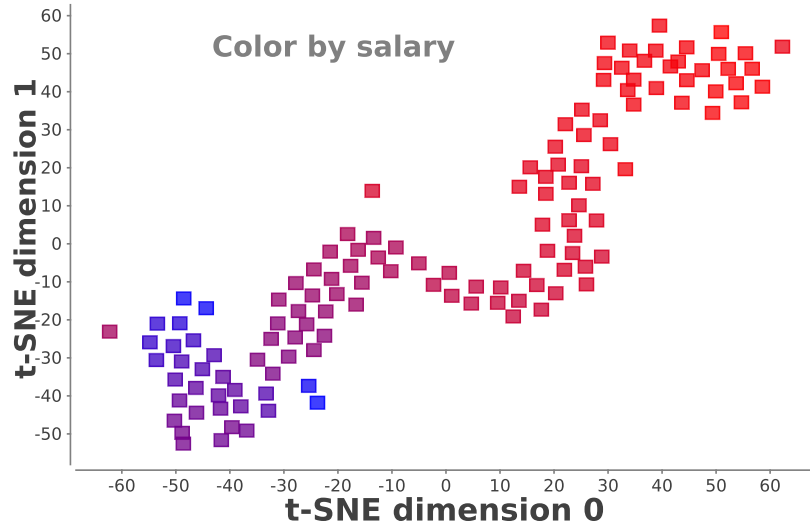


Figure 7: Salary Policy Assesment

Salary Policy Assessment: Explainability

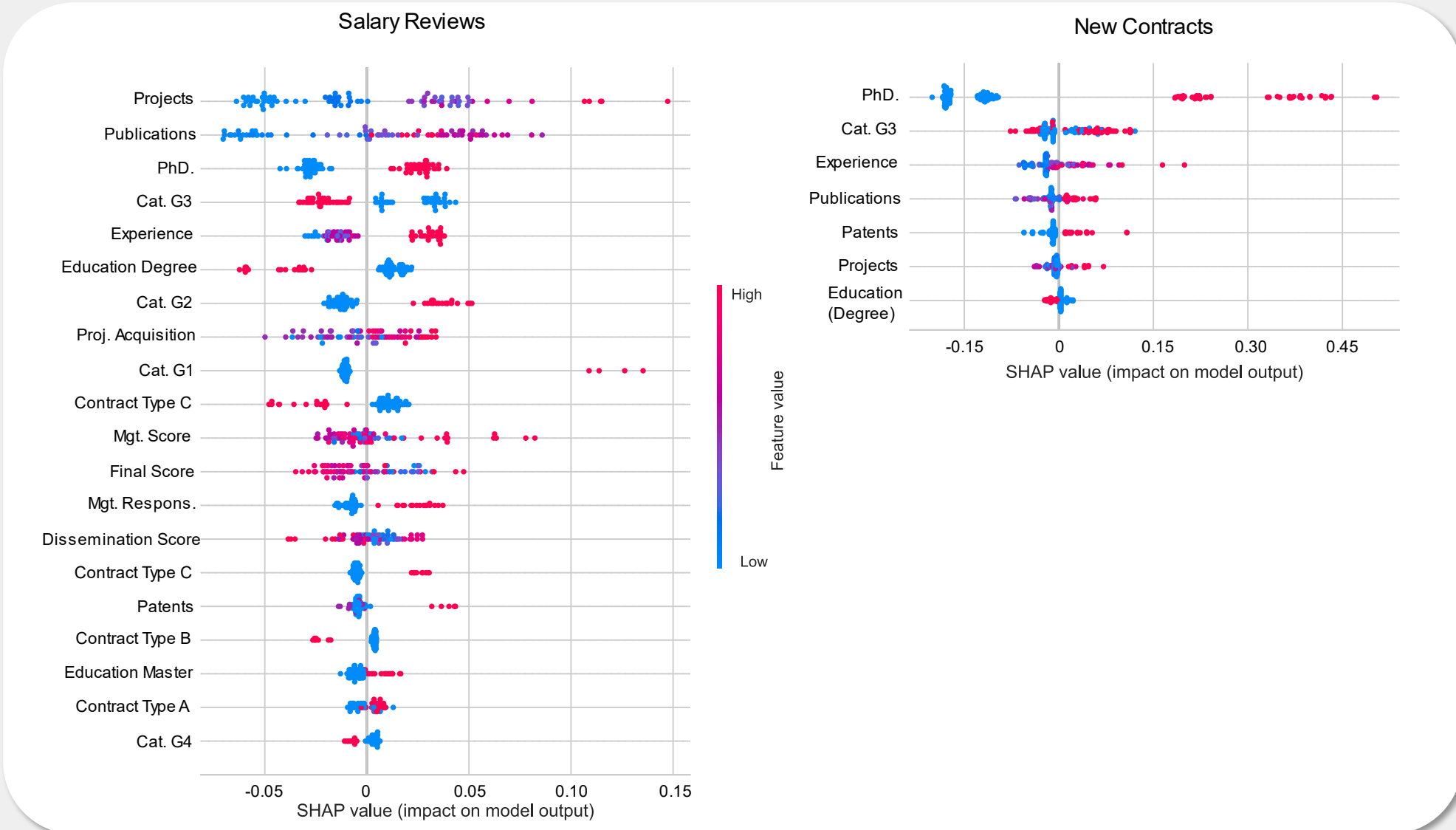


Figure 8: SHAP Variable importance for RF (New recruitments) and GBR (salary review).

Salary Policy Assessment: Hypothesis testing



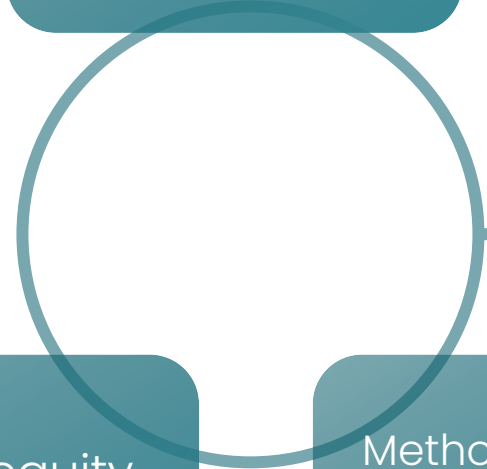
Contributions

Validated by Data
Scientists and HR
Practitioners

AI successful real
case

Internal equity
achieved

Method designed
to mitigate human
and machine bias



Conclusions

Strengths

- This method is more accurate than a job evaluation (its talent is quoted). It allows fine tuning between salary bands.
- Method based on AI for deciding the internal value of talent and for evaluating the salary criteria.
- This method minimizes the subjectivity of decision-making bodies and ensures internal equity improving objectiveness and internal fairness.
- The predictor is already in use (practitioners).

Limitations

- It requires an advance and consistent HR data driven management.
- Focused on a practical and replicable work.

Impact

- Practitioners:
 - Successful AI real case
 - Extended to other organizations.
- Researchers:
 - Tested approach to contribute applied AI case (not theoretical scenario).

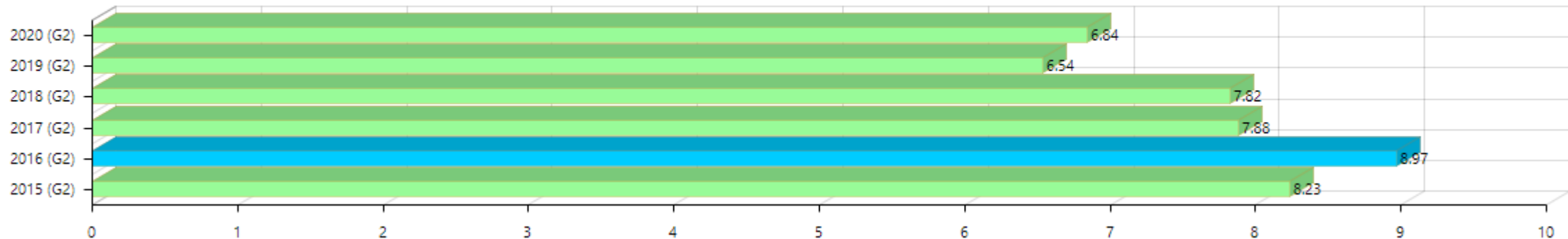
Individual career's field and simulation

Simular la categoría G1 Simular

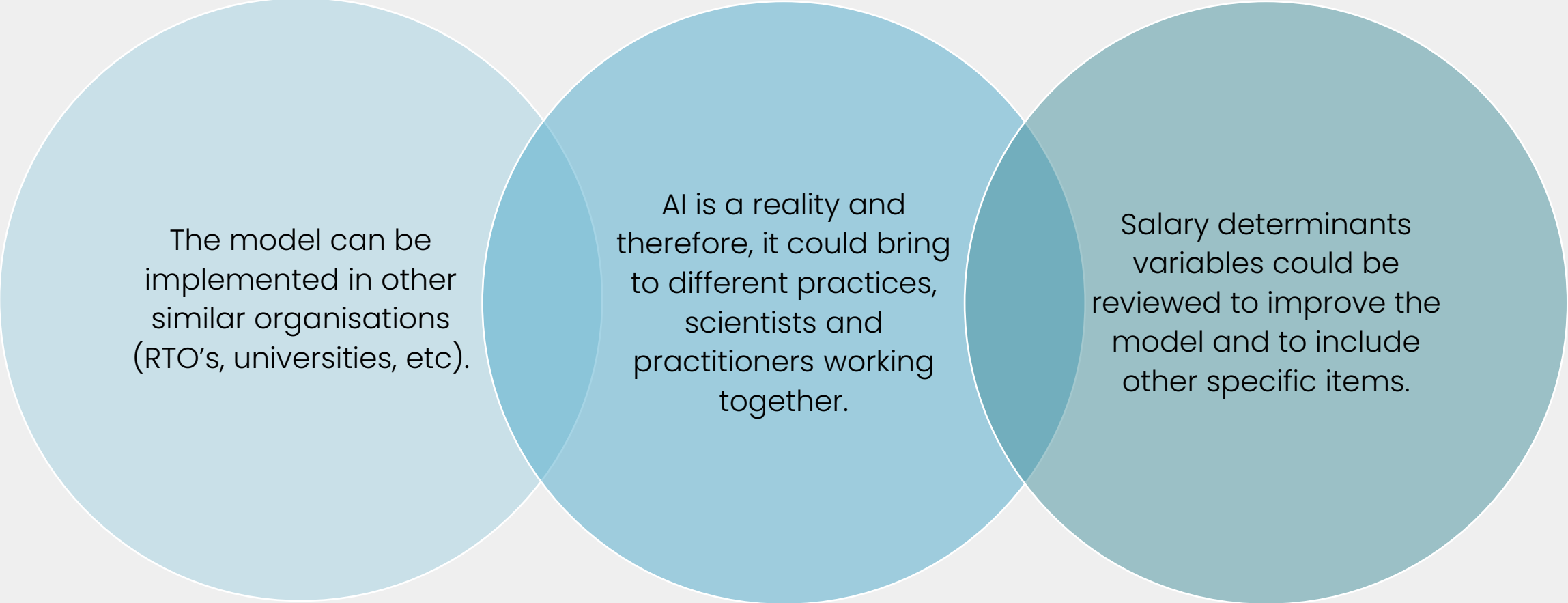
REQUISITOS PARA G2

Formación: Título de Doctor	Experiencia profesional: Más de 4-5 años en investigación. Capacidad de liderazgo, aptitudes probadas para coordinación y gestión de proyectos	Difusión: Mín. 6 publicaciones indexadas	Idiomas: Dominio de inglés y castellano, hablado y escrito (a nivel de trabajo en equipos internacionales y redacción de documentos técnicos, artículos). Se valorará el conocimiento de otro idioma (euskera, alemán, francés,...)	Proyectos: Haber dirigido 5 proyectos de complejidad baja y 3 proyectos de complejidad media	Se valorará participación en patentes y en el desarrollo de tecnologías transferibles
✓	✓	✓	✓	✗	✓
Doctor por la Universidad del País Vasco	12 años en Vicomtech	<u>16 publicaciones indexadas</u>	<u>Idiomas</u>	<u>7 Complejidad Baja</u> <u>1 Complejidad Media</u> <u>1 Complejidad Alta</u>	<u>3 Propiedad Intelectual</u>
Si deseas actualizar los datos ponte en contacto con Administración	Añadir experiencia Homologar	Añadir publicaciones Homologar	Tecnologías de Soporte	Añadir proyectos Homologar	Añadir propiedad intelectual Homologar

HISTORICO DE DESEMPEÑO



Future work



The model can be implemented in other similar organisations (RTO's, universities, etc).

AI is a reality and therefore, it could bring to different practices, scientists and practitioners working together.

Salary determinants variables could be reviewed to improve the model and to include other specific items.



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THANK YOU



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